

I was introduced to (DWT) Dynamic Water Solutions at the Santa Clara Facilities Expo in September 2016. What drew me to their booth was the UET (Universal Environmental Technology) Electro - chemical treatment system for cooling towers and the gathered attendees inquiring about the technology.

The person I met was Mitch Miller, DWT's National Account Manager. Mitch presented their product in full detail and without any sales pressure.

Being an engineer, I'm typically skeptical in accepting new products w/o first-hand experience in their use or knowing others that have used them. I pursued investigating in-depth about their use and customer experience. So I first visited a customer who had their system in use for ~1 year. The customer (two facilities personnel) was overly pleased with the UET performance and DWT's service. I next went online to see if there were any complaints about the product and found none. Thirdly, DWT came to our site and met with our Facilities group including our SHE (Safety, Health & Environment) and Operations and Maintenance personnel. The elimination of all our chemicals including softened water system and reduction in both water and sewer costs would help Roche in being more sustainable and what our SHE group wanted to see. Everyone was impressed; however, a couple of our technical people were skeptical.

Roche Molecular Solution and DWT signed an agreement in January 2017 and had the unit installed in late February. Well, seven months into the UET's operation, I'm proud that we are successfully using the UET. Our water is crystal clear with no evidence of scale, corrosion, or bioburden.

The UET appears to be working as intended. What I think is tremendous is DWT's 20 year warranty. I can't think of others manufacturers who feel that confident of their products to offer the same.

I highly recommend the UET for use on cooling towers and working with DWT.

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